



Federal Contracting Made Easy, Second Edition

Scott A. Stanberry

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How to Find, Apply for, Win, Manage, and Get Paid for a Government Contract

Here is a step-by-step guide to doing business with the biggest customer of all: the U.S. government. Written in plain English, not government jargon, Federal Contracting Made Easy explains the process in terms that are easy to understand and follow.

This second edition has been completely updated with the most current resources available to federal contractors.

Whether you are an entrepreneur seeking government business for the first time or a current contractor with years of experience, Federal Contracting Made Easy offers you a treasury of proven methods. You'll learn how to identify new contracting opportunities, enhance your efficiency, and boost your profitability when doing business with the federal government.

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